

Interest/Mortgage Rates

30 Year Fixed
Conforming/Points
4.10% / 0.8

15 Year Fixed
Conforming/Points
3.38% / 0.7

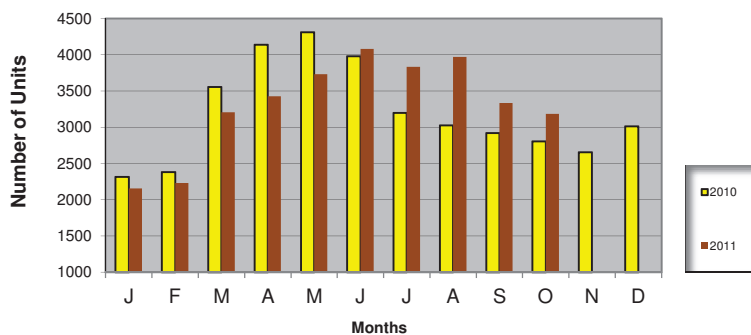
1 Year
ARM/Points
2.90% / 0.6

6 Month
Libor
0.62

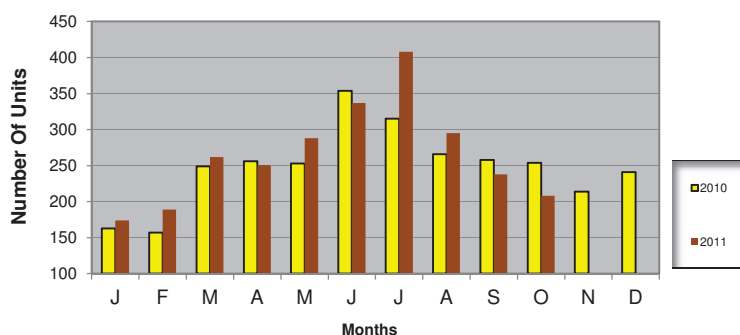
Prime
Rate
3.25%

All information deemed reliable but not guaranteed and should be independently verified. All interest rates are subject to change or withdrawal. Neither listing broker(s) nor Coldwell Banker Residential Brokerage shall be responsible for any typographical errors, misinformation or misprints and shall be held totally harmless. Source: Freddie Mac (Week ending Feb. 12, 2010). For Additional Info on Current Rates call 888-781-7425.

**Total Properties Sold 2010 vs 2011
(SFR & Condo)**



**Total Properties Sold 2010 vs 2011
(Half Million Dollar plus SFR & Condo)**



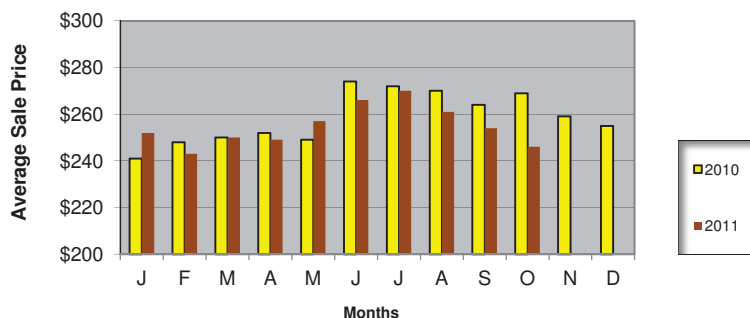
Total Properties Sold 2008 - 2011 (SFR & Condo)

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2008	2987	3001	3709	4265	4565	4739	4978	4405	4159	4184	2851	3169		
2009	2379	2414	3115	3284	3519	4043	4299	3795	3736	3859	3500	2879	-13.2%	-16.0%
2010	2315	2380	3557	4138	4311	3981	3200	3028	2919	2803	2655	3011	-6.2%	-5.3%
2011	2156	2229	3209	3429	3732	4080	3835	3973	3337	3183				1.6%
(%)	-6.9%	-6.3%	-9.8%	-17.1%	-13.4%	2.5%	19.8%	31.2%	14.3%	13.6%				

Properties Sold 2008 - 2011 (Half Million Dollar plus SFR & Condo)

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2008	254	254	274	299	338	464	400	363	250	256	158	190		
2009	127	137	190	180	240	291	293	270	237	223	215	245	-24.3%	-30.6%
2010	163	157	249	256	253	354	315	266	258	254	214	241	12.5%	15.4%
2011	174	189	262	251	288	337	408	295	238	208				5.0%
(%)	6.7%	20.4%	5.2%	-2.0%	13.8%	-4.8%	29.5%	10.9%	-7.8%	-18.1%				

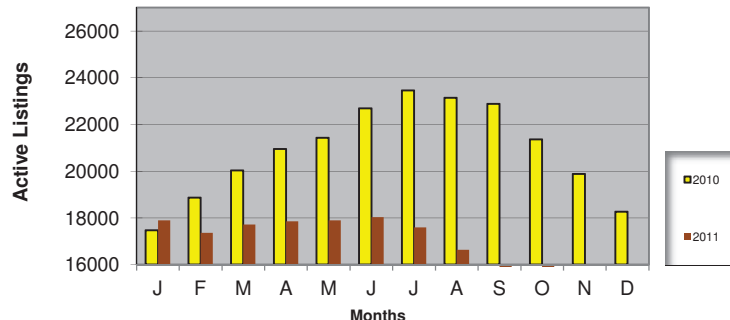
**Average Sales Price 2010 vs 2011
(SFR & Condo)**



Average Sales Price 2008 - 2011

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2008	\$257	\$255	\$254	\$248	\$256	\$267	\$261	\$259	\$239	\$232	\$225	\$225		
2009	\$211	\$215	\$232	\$234	\$243	\$257	\$253	\$251	\$251	\$240	\$240	\$257	-3.1%	-5.6%
2010	\$241	\$248	\$250	\$252	\$249	\$274	\$272	\$270	\$264	\$269	\$259	\$255	7.6%	8.5%
2011	\$252	\$243	\$250	\$249	\$257	\$266	\$270	\$261	\$254	\$246			-1.6%	
(%)	4.6%	-2.0%	0.0%	-1.2%	3.2%	-2.9%	-0.7%	-3.3%	-3.8%	-8.6%				

**Active Inventory 2010 vs 2011
(SFR & Condo)**



Active Inventory 2008 - 2011

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2008	24489	25037	25516	26171	25230	25325	24835	23967	23080	22025	20405	18424		
2009	18454	19124	19611	19847	20121	20506	20503	19651	19088	18737	17880	16493	-19.2%	-20.4%
2010	17465	18869	20030	20943	21433	22689	23450	23146	22880	21360	19881	18257	8.9%	8.5%
2011	17890	17358	17707	17847	17888	18026	17583	16631	15533	14156				-19.6%
(%)	2.4%	-8.0%	-11.6%	-14.8%	-16.5%	-20.6%	-25.0%	-28.1%	-32.1%	-33.7%				

For Additional Information Contact Chris Mygatt, President/COO, 303.409.1500

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