

Interest/Mortgage Rates

30 Year Fixed
Conforming/Points
3.66% / 0.7

15 Year Fixed
Conforming/Points
2.94% / 0.7

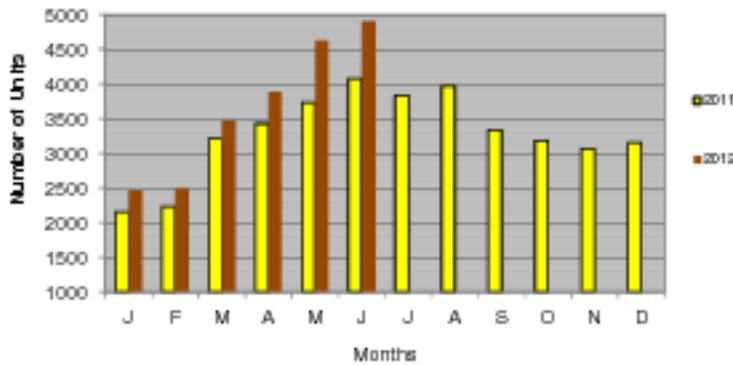
1 Year
ARM/Points
2.74% / 0.4

6 Month
Libor
0.73

Prime
Rate
3.25%

All information deemed reliable but not guaranteed and should be independently verified. All interest rates are subject to change on individual basis. Neither Coldwell Banker Residential Brokerage nor Coldwell Banker Residential Brokerage shall be responsible for any typographical errors, miscommunication or omissions, and shall be held totally harmless. Source: Freddie Mac (Wednesday, Dec 11, 2008). For Additional Info on Current Rates call 888-761-7536.

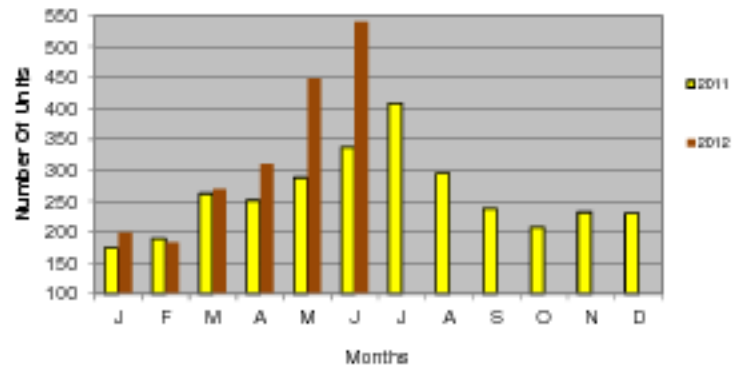
Total Properties Sold
(SFR & Condo)



Total Properties Sold 2009 - 2012 (SFR & Condo)

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	2209	2414	2115	3294	3519	4042	4269	3795	3736	3659	3500	2679		
2010	2215	2580	2557	4136	4211	3681	3320	3034	2919	2609	2655	2011	-6.2%	10.3%
2011	2156	2229	2209	2429	3732	4090	3925	3873	3527	3162	3059	3156	2.8%	-8.9%
2012	2470	2465	2475	3691	4925	4904								16.1%
(%)	14.8%	11.3%	9.2%	13.5%	23.3%	20.2%								

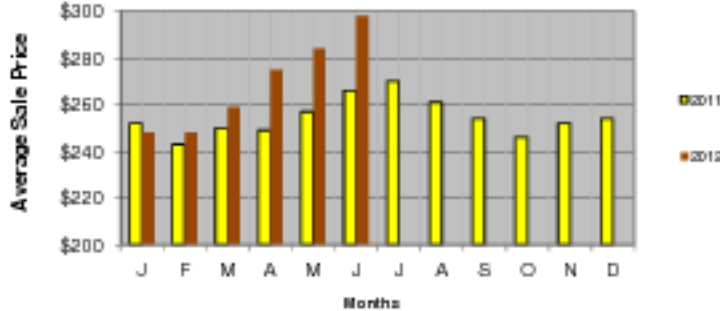
Total Properties Sold
(Half Million Dollar plus SFR & Condo)



Properties Sold 2009 - 2012 (Half Million Dollar plus SFR & Condo)

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	127	137	190	190	240	291	292	270	237	223	215	245		
2010	163	157	249	256	253	254	215	266	239	254	214	241	12.5%	22.9%
2011	174	199	262	251	259	237	403	295	239	209	232	230	4.4%	4.9%
2012	199	193	270	211	449	540								20.0%
(%)	14.6%	-0.2%	2.1%	-23.9%	58.8%	62.3%								

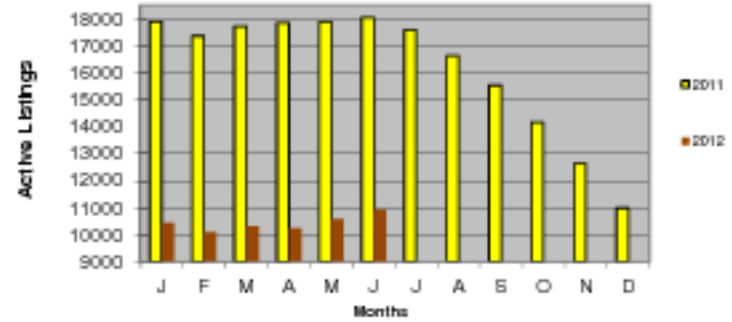
Average Sales Price
(SFR & Condo)



Average Sales Price 2009 - 2012

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	\$211	\$215	\$252	\$254	\$249	\$257	\$253	\$251	\$240	\$240	\$257			
2010	\$241	\$248	\$250	\$252	\$249	\$274	\$272	\$270	\$264	\$269	\$259	\$255	7.6%	9.9%
2011	\$252	\$249	\$250	\$249	\$257	\$266	\$270	\$261	\$254	\$246	\$252	\$254	-1.6%	0.2%
2012	\$249	\$248	\$259	\$275	\$294	\$294							6.3%	
(%)	-1.6%	-0.1%	2.8%	10.4%	15.5%	10.2%								

Active Inventory
(SFR & Condo)



Active Inventory 2009 - 2012

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	18454	19124	19511	19647	20121	20506	20903	19951	19089	16737	17680	16493		
2010	17465	16869	20030	20643	21433	23669	23450	23146	23380	21360	19691	18257	9.6%	3.2%
2011	17390	17258	17707	17647	17899	18025	17583	19921	15522	14156	12624	10993	-22.4%	-12.1%
2012	10443	10086	10325	10254	10591	10625								-41.3%
(%)	-61.6%	-61.8%	-61.7%	-62.3%	-62.3%	-62.3%								

For Additional Information Contact: Chris Nygatt, President/COO, 303.499.1500

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