

Interest/Mortgage Rates

**30 Year Fixed
Conforming/Points**
3.34% / 0.7

**15 Year Fixed
Conforming/Points**
2.64% / 0.6

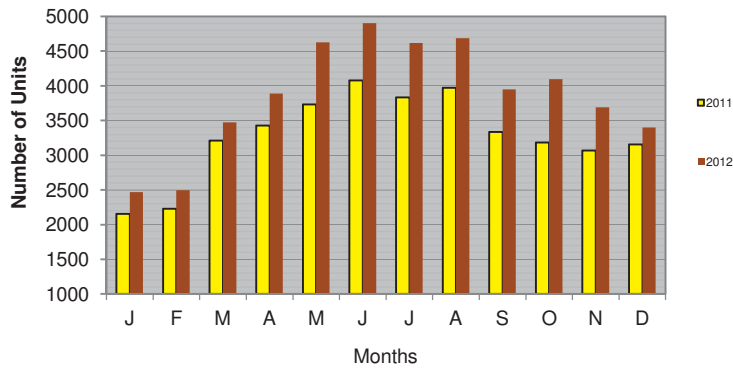
**1 Year
ARM/Points**
2.57% / 0.4

**6 Month
Libor**
0.51

**Prime
Rate**
3.25%

All information deemed reliable but not guaranteed and should be independently verified. All interest rates are subject to change or withdrawal. Neither listing broker(s) nor Coldwell Banker Residential Brokerage shall be responsible for any typographical errors, misinformation or misprints and shall be held totally harmless. Source: Freddie Mac (Week ending Dec. 11, 2009). For Additional Info on Current Rates call 888-781-7425.

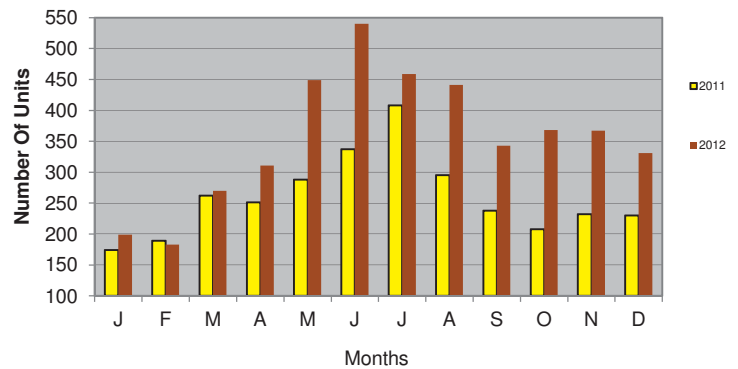
Total Properties Sold (SFR & Condo)



Total Properties Sold 2009 - 2012 (SFR & Condo)

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	2379	2414	3115	3284	3519	4043	4299	3795	3736	3859	3500	2879		
2010	2315	2380	3557	4138	4311	3981	3200	3028	2919	2803	2655	3011	-6.2%	-6.2%
2011	2156	2229	3209	3429	3732	4080	3835	3973	3337	3183	3068	3156	2.8%	2.8%
2012	2470	2495	3475	3891	4625	4904	4618	4685	3949	4095	3692	3400	17.5%	17.5%
(%)	14.6%	11.9%	8.3%	13.5%	23.9%	20.2%	20.4%	17.9%	18.3%	28.7%	20.3%	7.7%		

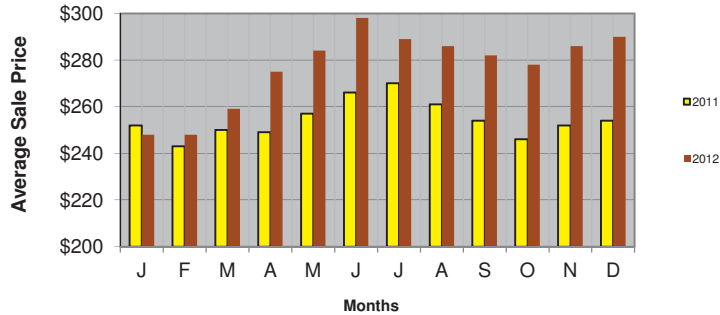
Total Properties Sold (Half Million Dollar plus SFR & Condo)



Properties Sold 2009 - 2012 (Half Million Dollar plus SFR & Condo)

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	127	137	190	180	240	291	293	270	237	223	215	245		
2010	163	157	249	256	253	354	315	266	258	254	214	241	12.5%	12.5%
2011	174	189	262	251	288	337	408	295	238	208	232	230	4.4%	4.4%
2012	199	183	270	311	449	540	459	441	343	368	367	331	36.9%	36.9%
(%)	14.4%	-3.2%	3.1%	23.9%	55.9%	60.2%	12.5%	49.5%	44.1%	76.9%	58.2%	43.9%		

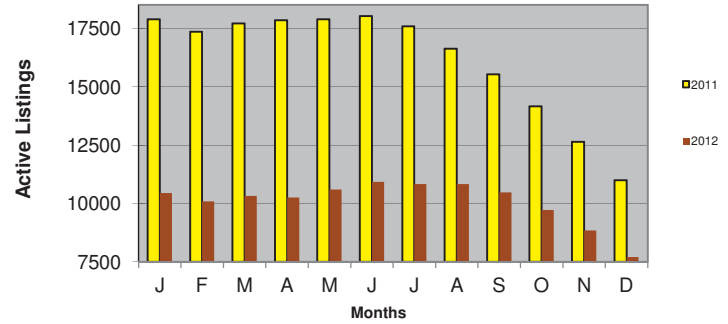
Average Sales Price (SFR & Condo)



Average Sales Price 2009 - 2012

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	\$211	\$215	\$232	\$234	\$243	\$257	\$253	\$251	\$240	\$240	\$257			
2010	\$241	\$248	\$250	\$252	\$249	\$274	\$272	\$270	\$264	\$269	\$259	\$255	7.6%	7.6%
2011	\$252	\$243	\$250	\$249	\$257	\$266	\$270	\$261	\$254	\$246	\$252	\$254	-1.6%	-1.6%
2012	\$248	\$248	\$259	\$275	\$284	\$298	\$289	\$286	\$282	\$278	\$286	\$290	8.8%	8.8%
(%)	-1.6%	2.1%	3.6%	10.4%	10.5%	12.0%	7.0%	9.6%	11.0%	13.0%	13.5%	14.2%		

Active Inventory (SFR & Condo)



Active Inventory 2009 - 2012

	J	F	M	A	M	J	J	A	S	O	N	D	YOY	YTD
2009	18454	19124	19611	19847	20121	20506	20503	19651	19088	18737	17880	16493		
2010	17465	18869	20030	20943	21433	22689	23450	23146	22880	21360	19881	18257	8.9%	8.9%
2011	17890	17358	17707	17847	17888	18026	17583	16631	15533	14156	12634	10993	-22.4%	-22.4%
2012	10443	10086	10325	10254	10591	10925	10827	10826	10470	9719	8847	7706	-37.7%	-37.7%
(%)	-41.6%	-41.9%	-41.7%	-42.5%	-40.8%	-39.4%	-38.4%	-34.9%	-32.6%	-31.3%	-30.0%	-29.9%		

For Additional Information Contact Chris Mygatt, President/COO, 303.409.1500

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