

# Coldwell Banker

#1 IN COLORADO



DENVER METRO REAL ESTATE REPORT

ALL DENVER METROPOLITAN REAL ESTATE TRANSACTIONS

COLORADOHOMES.COM

## Interest/Mortgage Rates

30 Year Fixed  
Conforming/Points  
**3.93 / .5**

15 Year Fixed  
Conforming/Points  
**3.18 / .5**

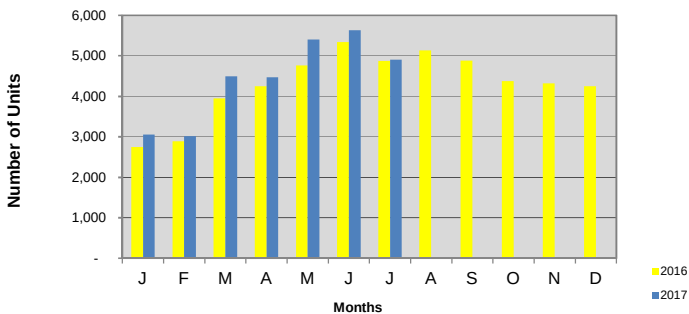
1 Year  
ARM/Points  
**2.74 / .78**

6 Month  
Libor  
**1.45**

Prime  
Rate  
**4.25%**

All information deemed reliable but not guaranteed and should be independently verified. All interest rates are subject to change or withdrawal. Neither listing broker(s) nor Coldwell Banker Residential Brokerage shall be responsible for any typographical errors, misinformation, misprints and shall be held totally harmless. Source: Freddie Mac For Additional Info on Current Rates call 888-761-7425.

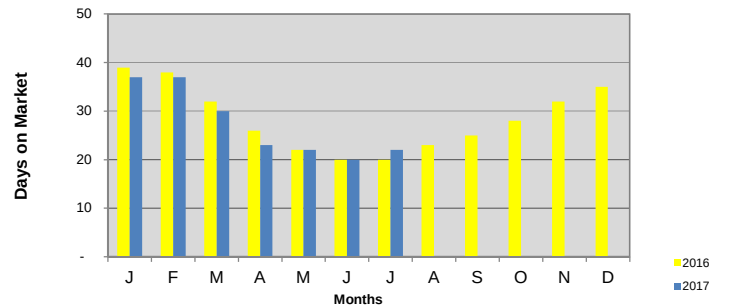
## Total Properties Sold (SFR & Condo)



### Total Properties Sold 2013 - 2017

|      | J     | F     | M     | A     | M     | J     | J     | A     | S     | O     | N     | D     | YOY   | YTD   |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2013 | 2,713 | 2,725 | 4,003 | 4,367 | 5,279 | 5,176 | 5,658 | 5,276 | 4,561 | 4,792 | 3,410 | 3,494 | 21.1% | 23.4% |
| 2014 | 2,493 | 2,840 | 3,556 | 4,092 | 4,954 | 5,455 | 5,264 | 4,955 | 4,562 | 4,455 | 3,519 | 3,795 | -2.9% | -4.2% |
| 2015 | 2,460 | 2,897 | 4,091 | 4,528 | 4,973 | 5,825 | 5,759 | 5,133 | 4,942 | 4,568 | 3,456 | 4,338 | 6.1%  | 6.6%  |
| 2016 | 2,745 | 2,895 | 3,950 | 4,253 | 4,767 | 5,340 | 4,872 | 5,136 | 4,885 | 4,381 | 4,319 | 4,251 | -2.2% | -5.6% |
| 2017 | 3,056 | 3,015 | 4,494 | 4,473 | 5,407 | 5,637 | 4,903 |       |       |       |       |       |       | 7.5%  |
| (%)  | 11.3% | 4.1%  | 13.8% | 5.2%  | 13.4% | 5.6%  | 0.6%  |       |       |       |       |       |       |       |

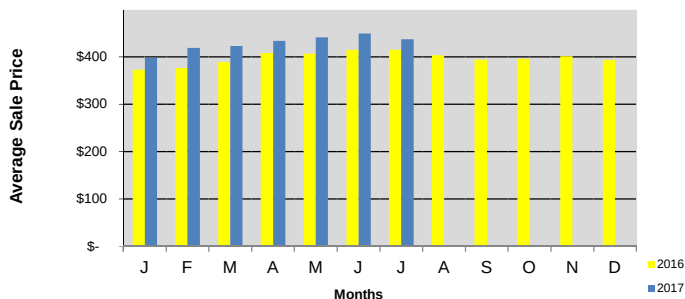
## Days on Market (SFR & Condo)



### Days on Market 2013 - 2017

|      | J     | F     | M     | A      | M    | J    | J     | A  | S  | O  | N  | D  | YOY    | YTD    |
|------|-------|-------|-------|--------|------|------|-------|----|----|----|----|----|--------|--------|
| 2013 | 68    | 69    | 57    | 48     | 41   | 35   | 31    | 33 | 34 | 39 | 45 | 50 | -32.6% | -33.9% |
| 2014 | 54    | 50    | 47    | 37     | 29   | 27   | 26    | 27 | 30 | 33 | 35 | 40 | -20.9% | -22.6% |
| 2015 | 40    | 40    | 32    | 24     | 21   | 20   | 20    | 21 | 24 | 27 | 29 | 34 | -23.7% | -27.0% |
| 2016 | 39    | 38    | 32    | 26     | 22   | 20   | 20    | 23 | 25 | 28 | 32 | 35 | 2.4%   | 0.0%   |
| 2017 | 37    | 37    | 30    | 23     | 22   | 20   | 22    |    |    |    |    |    |        | -3.0%  |
| (%)  | -5.1% | -2.6% | -6.3% | -11.5% | 0.0% | 0.0% | 10.0% |    |    |    |    |    |        |        |

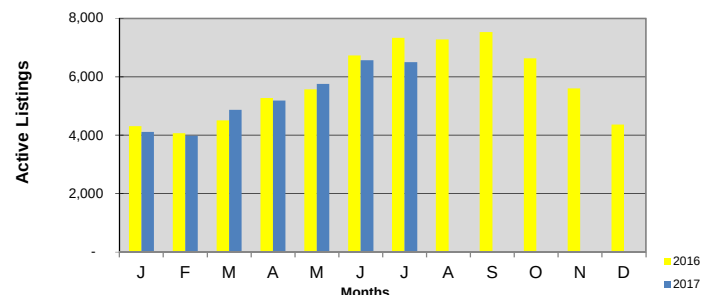
## Average Sales Price (SFR & Condo)



### Average Sales Price 2013 - 2017

|      | J     | F     | M     | A     | M     | J     | J     | A     | S     | O     | N     | D     | YOY   | YTD   |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2013 | \$274 | \$275 | \$297 | \$308 | \$307 | \$318 | \$318 | \$312 | \$302 | \$298 | \$304 | \$304 | 9.7%  | 11.5% |
| 2014 | \$302 | \$295 | \$323 | \$325 | \$336 | \$336 | \$332 | \$331 | \$319 | \$330 | \$328 | \$340 | 7.7%  | 7.2%  |
| 2015 | \$329 | \$344 | \$356 | \$361 | \$375 | \$376 | \$365 | \$364 | \$357 | \$359 | \$354 | \$368 | 10.5% | 11.4% |
| 2016 | \$373 | \$376 | \$389 | \$408 | \$407 | \$415 | \$415 | \$403 | \$394 | \$396 | \$401 | \$393 | 10.7% | 11.1% |
| 2017 | \$398 | \$419 | \$423 | \$434 | \$441 | \$449 | \$437 |       |       |       |       |       |       | 7.8%  |
| (%)  | 6.7%  | 11.4% | 8.7%  | 6.4%  | 8.4%  | 8.2%  | 5.3%  |       |       |       |       |       |       |       |

## Active Inventory (SFR & Condo)



### Active Inventory 2013 - 2017

|      | J     | F     | M     | A     | M     | J      | J      | A      | S      | O     | N     | D     | YOY    | YTD    |
|------|-------|-------|-------|-------|-------|--------|--------|--------|--------|-------|-------|-------|--------|--------|
| 2013 | 8,847 | 8,599 | 8,460 | 8,716 | 9,801 | 10,438 | 10,948 | 11,208 | 10,819 | 9,942 | 8,554 | 6,765 | -26.5% | -31.8% |
| 2014 | 7,610 | 7,441 | 5,045 | 5,572 | 6,619 | 7,458  | 7,640  | 7,668  | 6,905  | 6,207 | 4,862 | 3,987 | -31.9% | -28.0% |
| 2015 | 4,229 | 4,116 | 4,235 | 5,127 | 5,643 | 6,211  | 7,318  | 7,347  | 7,383  | 7,023 | 5,695 | 4,487 | -10.6% | -22.2% |
| 2016 | 4,306 | 4,075 | 4,513 | 5,276 | 5,568 | 6,731  | 7,335  | 7,284  | 7,531  | 6,630 | 5,605 | 4,364 | 0.6%   | 2.5%   |
| 2017 | 4,116 | 3,980 | 4,873 | 5,188 | 5,758 | 6,569  | 6,505  |        |        |       |       |       |        | -2.2%  |
| (%)  | -4.4% | -2.3% | 8.0%  | -1.7% | 3.4%  | -2.4%  | -11.3% |        |        |       |       |       |        |        |

For Additional Information Contact Chris Mygatt, President/COO. 303.409.1500

This representation is based in whole or in part on data supplied by MarketQuest. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market.